

CURRICULUM VITAE

Personal information

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Professional qualities

Bold, energetic, results-oriented and enjoys a real challenge.

Professional expertise

- Graduate-level analytical ability
- Creative
- Pragmatic
- Strong organizational skills
- Systematic
- Cost-conscious

Ambition

Lead complex management and project management processes.
Reduce our carbon footprint together.

Work experience; current employer

Company:	Windchallenge BV	Ingreenious BV
Position:	Managing director - owner	Managing director - owner
Period:	January 2009 - present	November 2007 - present
Sector:	Renewable energy	Renewable energy corporate services

Duties at Windchallenge:

Design and construction of a small wind turbine for the built environment (installation on building roofs)

Duties at Ingreenious:

- Turnkey Project Management (including wind measurement campaigns, energy yield research and risk management)
- Consultancy

Professional duties:

- Innovation projects
- Formation, management, motivation and adjustment of multidisciplinary project teams
- Manage politically sensitive processes
- Set strategy
- Negotiations
- Sustainable enterprise, Corporate Social Responsibility
- Workshops, brainstorming sessions

A selection of projects at Ingreenious:

(also see www.ingreenious.com)

Client: Global Energy Economy BV

Assignment: 'Windenergie Module' Workshop
Position: Teacher
Period: January 2010
Sector: Distributed generation power company
Specifics: Global Energy Economy asked Ingreenious to hold a workshop for technicians, salespeople, IT staff and architects. The workshop focussed on the do's and don'ts of wind energy in the built environment.
Duties: Set up the workshop and transfer of knowledge.

Client: Eneco

Assignment: Building-integrated wind energy
Position: Project manager
Period: January 2010 – present
Sector: Power company
Specifics: Eneco asked Ingreenious to study the potential for building-integrated small wind turbines for the company's new headquarters. In addition to other duties, Ingreenious conducted a wind measurement campaign, including analysis of the measurement data.
Duties: Wind measurement project management.

Client: City of Amersfoort

Assignment: Building-integrated wind energy
Position: Project manager

Period: June 2009 – January 2010
Sector: Municipal government
Specifics: The city of Amersfoort asked Ingreenious to study the potential for building-integrated wind energy in the municipality. In addition to other duties, Ingreenious conducted a wind measurement campaign, including analysis of the measurement data.
Duties: Wind measurement project management, risk analysis.

Client: International Business Group

Assignment: **Research into wind energy potential**
Position: Consultant, project manager
Period: May 2009
Sector: construction
Specifics: The International Business Group asked Ingreenious to study the potential of building-integrated wind energy for the businesses in the group.
Duties: Conduct research into incentives.

Client: WEOM

Assignment: **Conduct wind measurement campaigns**
Position: Consultant, project manager
Period: April 2009
Sector: Energy supplier
Specifics: The daughter company of NUON/Vattenfall, WEOM, asked Ingreenious to conduct a wind measurement campaign for a wind park of thirty-six 3MW turbines (rotor diameter: 90 metres).
Duties: RFI, risk analysis.

Client: SenterNovem

Assignment: **Set up certification scheme for small wind turbines in the Netherlands**
Position: Consultant, project manager
Period: June 2008 – November 2008
Sector: Implementing body for incentive policy of Ministry of Economic Affairs, government
Specifics: SenterNovem and the Ministry of Economic Affairs contracted with Ingreenious to develop assessment guidelines for certifying small wind turbines in the Netherlands so that the measurements could be subjected to mutual comparisons. An important thrust of the project was that the assessment guidelines needed to receive the support of all stakeholders, who had highly divergent interests.
Duties: Assessment of document, clarity, lucidity, completeness for stakeholders; organize meeting of stakeholders; risk analysis.

Client: Greenlab (Greenchoice and Eneco)

Assignment: Create an Action Plan for 'Certification measurements for small wind turbines'

Position: Project Manager

Period: May 2008 – June 2008

Sector: Renewable energy

Specifics: A joint venture of Eneco and Greenchoice, Greenlab asked Ingreenious to develop an action plan for conducting certification measurements in accordance with the certification guidelines for small wind turbines as established by Ingreenious.

Duties: Writing a 'Master' Action Plan, including a business case, a schedule and a risk analysis.

Work experience; other employers

Company: KPN B.V.

Department: KPN Project Management

Position: Senior Project Manager

Period: November 1999 – November 2007

Sector: Telecommunications

Duties at KPN:

- Set up and manage complex projects within approved time limits and budgets
- Manage politically sensitive processes
- Manage strategic processes
- Formation, management, motivation and adjustment of multiple multidisciplinary project teams
- Reporting to management and client
- Interim Management
- HRM and innovation projects, reorganizations, IT projects and front-end projects in the organization
- Nationwide projects throughout the entire KPN organization

A selection of projects at KPN:

Client: KPN Consumer Market, Collections

Position: Overall project manager, KPN Collections reorganization

Period: March 2007 – November 2007

Specifics: KPN Collections sees to it that outstanding funds are collected by KPN's accounts receivable department.

Assignment: The project assignment was to integrate KPN Collections into the Collective labour agreement of KPN Contact in Groningen (from four branches down to one), to separate policy and implementation and to merge all activities of Collections, for both fixed and mobile numbers. This was a politically highly sensitive project which required working closely with HRM.

Client: KPN Consumer Market, Innovation & Processes Voice
Position: Overall Project manager for Electronic Bill Presentment phase 3
Period: November 2006 – April 2007
Specifics: The role of the I&P project manager was to manage multiple multidisciplinary project teams simultaneously. The project manager was responsible for the composition of the project teams and for assuring continuity of core team resources, including the brand (marketers) and IT NL (IT project manager). Other duties included keeping upper management informed, drawing up a business case, reviewing the project team's documents, signalling problems, and adjusting strategy in accordance with any problems encountered or instructions from management.
Assignment: One of the assignments was to develop, test and implement Electronic Bill Presentment and the phase-out of paper invoices for mobile customers.

Client: KPN Mobile, ICT MCS
Position: Project manager for Lawful Interception
Period: January 2005 – November 2005
Specifics: By order of the Ministries of Justice and the Interior, Telecom Operators are required to make their networks (fixed and mobile) suitable for wire taps. The data collected must be able to be used as evidence in litigation. A highly politically sensitive project.
Assignment: Make the UMTS network suitable for wiretaps, and migrate the GSM network to a new platform for interception purposes. Contacts and negotiations with the ministries, KPN Security, IT, equipment suppliers and management of project team.

Client: KPN Services, Assortiment Introductie Beheer
Position: Interim Manager, AIB Introduction Support
Period: 2004
Assignment: Monitor and improve the quality of the introduction process as an interim change manager. Member of the AIB MT, cooperate on and contribute to the AIB change plan. Member of the 'Slimmer, Sneller en Goedkoper' (SSG, 'smarter, faster and cheaper') project team. Manage the employees (ca. 12 people) of the Introduction Support department as an interim manager, restructure the department and improve the processes.

Client: KPN Mobile, ICT ABC Services
Position: Project Manager, ABC Services redesign
Period: 2003/2004
Assignment: Managing and restructuring the demand-supply organization into a demand organization, developing the professional skills of current employees and setting up clusters with product-specific responsibilities. Cooperation with HRM, Works Council and the ABC MT.

Client: KPN Carrier Services LLS, Landelijke Diensten Organisatie (Technicians entrance)
Position: Interim Manager, Northwest region
Period: 2002/2003
Assignment: Improve performance in the territory by reinvigorating processes and systems and seeing to it that employees are motivated.

Work experience; other employers

Company: KPN BV

Position: Major Accounts, LAN / Private WAN Special Sales
Period: January 1998 – November 1999
Sector: Telecommunications
Duties:

- Customer management and customer/prospects acquisition
- Compose and implement customer proposals with project teams
- European tenders
- Meet own turnover/target

Company: Ricoh Nederland BV

Position: Sales Supervisor, Direct Sales Division
Period: December 1995 – January 1998
Sector: Information Technology
Duties:

- Account Manager for top accounts (such as IBM)
- Manage, train and supervise own sales team
- Overall responsibility for turnover and target

Company: Agfa Gevaert BV

Position: Account Manager, Direct Sales Division
Period: January 1995 – December 1995
Sector: Information Technology
Duties:

- Account Manager, Major Accounts
- Focus on non-profit organizations

Company: Canon Benelux NV

Position: Senior Account Manager, Direct Sales Division
Period: July 1990 – January 1995
Sector: Information Technology
Duties:

- Account Manager, new business
- Focus on Japanese prospects

Company: Procter & Gamble Benelux NV

Position: Account Manager, Indirect Sales Division
Period: January 1988 – July 1990

Sector: Consumer goods and pharmaceuticals

Duties:

- Manage 40 pharmaceutical and cosmetics wholesalers in the Netherlands
- Products include: Ariel, Dash, Dreft, Pampers, Oil of Olaz, Clearasil, Vicks, Pantene.

Education and qualifications

2009	Marketing Master class, Delft TopTech/ TU Delft
2007	Prince2 Practitioner
2006	Prince2 Foundation
2002	Post HBO PMA Professional
2002	Post-HBO Business Administration, Project management module
1998	3Com University
1998	Advanced Sales Skills, Bureau Wage
1998	Microsoft Sales Specialist
1998	Cisco Sales Essentials
1997	Nima Sales-B (Sales management), ISW/IBW
1995	Professional Selling Skills (PSS), Learning Int.
1987 to 2000	Numerous sales and communication courses
1988	Marketing, Nima-A, ISW
1987	MDS, Secondary retail education

Hobbies and additional information

Interests and hobbies:	SCUBA diving, sailing, skiing, travelling, cooking, photography, DIY
Round the world trip:	June 2000 – July 2001
Administrative position:	1992 to 1997; Chairperson of the underwater recreational diving association Duik Team Holland with ca. 100 members.